

### Independent Body Shop Benefit Charts



Independent Body Shops deserve a membership with rewards that put their business at the forefront, and my GM Partner Perks provides just that. Benefits extend beyond just redeemable points to include national marketing support, training resources and business tools that can help drive profitability, productivity and, most importantly, your bottom line. With your first purchase, you can start to take advantage of these exclusive benefits and discounted resources.

Benefit Package			PERKS	PRO PERKS++	
PROGRAM PILLARS					GM Collision Repair Network Only
	Annual Fee			\$100	\$0
	Average Monthly Purchases Required During Program Period			\$0	\$9,000
Rewards & Incentives	Rewards	Maint.& Repair	<\$3K	1%	1%
			\$3K-\$4K	1%	2%
			\$4K-\$5K	1%	3%
			>\$5K	1%	4%
		Collision		1%	2.5%
		Powertrain/ Propulsion		30 Points/Assembly 15 Points/Transfer Case	30 Points/Assembly 15 Points/Transfer Case
		Growth Bonus*		Y	Y
	Trade Offers With Streamlined Redemption Process			Υ	Y
	Access to Consumer Offers			N	Y



As an Independent Body Shop, the more GM parts you purchase, the more rewards\* and perks you'll receive. Earn on eligible GM Genuine Parts, ACDelco, Chevrolet Performance and Chevrolet, Buick, GMC and Cadillac Accessories purchases. For easy access and maximum spending power, your my GM Partner Perk Points will accumulate in your online portal wallet.

<sup>\$20%</sup> additional cowards to: 10% years over year growth in purchasing

Benefit Package		
PROGRAM PILLARS		
	Promotional Kits	
Marketing Support	Point-of-Sale Materials and Merchandise	
	Digital Support	
	National Website Locator Listing	

PERKS	PRO PERKS++	
	GM Collision Repair Network Only	
N	Υ	
Υ	Υ	
Y-Discount	Y-Premium Discount	
N	Y	



#### **Marketing Support**

Receive access to promotional kits, pointof-sale materials, merchandise and digital support, including website, search and social media. In addition, you will have access to national site locator listings designed to help get your shop in front of more customers and maximize your bottom line.

GM reserves the right to audit, modify or cancel this program at any time.





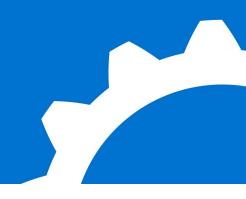


PERFORMANCE





## Independent Body Shop Benefit Charts



Benefit Package		
PROGRAM PILLARS		
Repair Resources	Si Annual Subscription**	
	Techline Connect Annual Subscription	
	Annual Training Fee	
	Technical Assistance	
	Collision Estimating Subsidy Credit <sup>†</sup>	

PERKS		
\$1,200 Annual Subscription		
N		
\$400		
Y-Discount		
N		

# PRO PERKS++ GM Collision Repair Network Only \$900 Annual Subscription \$995 Annual Subscription \$0 Y-Premium Discount \$50 Monthly Based on Certification



Partners receive access to Techline Connect, diagnostic support and Service Information to keep your shop and employees up to date as well as to receive subscription discounts to help lower your labor costs.

<sup>†</sup>Subsidy credit only available on Mitchell International estimating tool.

Benefit Package		
PROGRAM PILLARS		
Profitability & Productivity	Consumer Assurance	
	Roadside Assistance††	
	Business Discounts	

	Discounts	
<sup>H</sup> Roadside Assistance provi	ded by Signature Motor Club fron	n Allstate Roadside

## PERKS PRO PERKS++ GM Collision Repair Network Only S50/Hr., 2-Hour Cap. Other Labor Hours = None. Y Y Y Y Y Y Y Y Y Y PRO PERKS++ GM Collision Repair Network Only Door Rate Capped at \$100/Hr. Other Labor Hours = Based on MAPS Evaluation. Y

### \$ Profitability & Productivity

Help drive your business' profitability potential with programs such as Consumer Assurance and Roadside Assistance.† Giving your customers peace of mind will help strengthen your own bottom line, while you receive program incentives which can assist in lowering your business costs so that you can increase your profitability.

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<sup>\*\*</sup>Si discounts and promotions are not available to subscribers in Massachusetts.